

Appendix 2

THE INSTANT ASSESSMENT FORM

	ACTUAL	TAP	PF\$	DELTA	FIX
Top Line Revenue	A1				
Material & Subs	A2				
Real Revenue	A3	100%	C3		
Profit	A4	B4	C4	D4	E4
Owner's Comp	A5	B5	C5	D5	E5
Tax	A6	B6	C6	D6	E6
Operating Expenses	A7	B7	C7	D7	E7