

# Your Networking Strategy

In the space below, indicate your strategy for developing and maintaining effective relationships with each of the following that are applicable to you:

**Mentors:** \_\_\_\_\_

\_\_\_\_\_

**Colleagues/coworkers:** \_\_\_\_\_

\_\_\_\_\_

**Superiors:** \_\_\_\_\_

\_\_\_\_\_

**Subordinates:** \_\_\_\_\_

\_\_\_\_\_

## Miscellaneous

1. Benefactors: \_\_\_\_\_

2. Investors: \_\_\_\_\_

3. Clients and customers: \_\_\_\_\_

4. Suppliers: \_\_\_\_\_

5. Distributors: \_\_\_\_\_